

# PROFESSIONAL PROFILE



## COLIN MCHALE

### PARTNER

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Colin McHale is a partner at the firm, is in his thirteenth year with Beacon Commercial Real Estate. His drive, work ethic and construction background has helped him excel representing Landlords and Tenants in lease and sales transactions. He focuses on the Western Suburbs: Bala Cynwyd, Conshohocken, King of Prussia, Trooper, Wayne, Plymouth Meeting, Blue Bell and Main Line Markets. Colin and Gene have worked together successfully leasing numerous buildings to 90+% increasing the assets value immensely.

### LANDLORD REPRESENTATION

- HP BC EAGLE ONE, LLC, Affiliate of Haverford Properties - Evolve IP Corporate Center at 983-999 Old Eagle
- School Road, Wayne, PA
- Franklin Realty Development - 790 Penllyn Blue Bell Pike, Blue Bell, PA
- RWR Properties, LLC 2460 General Armistead, Norristown, PA 2490 General Armistead, Norristown, PA
- Hudson Elm, LLC Affiliate of Hudson Companies 375 E. Elm Street, Conshohocken, PA
- 225 City Associates LP, a Keystone Property Group project located at 225 City Ave in Bala Cynwyd, PA

### SALES TRANSACTIONS

Colin McHale has completed over \$149 million dollars in sales transactions over the last 5 years totaling 985,000 SF.

375 E. Elm Street, Conshohocken  
536 Township Line Road, Blue Bell  
33 Brookside, Springfield  
109 Green Lane, Manayunk  
295 S. Gulph Road, King of Prussia  
931 Haverford Road, Bryn Mawr  
101 Ford Street, Conshohocken  
1000 Fayette Street, Conshohocken  
1700 Russell Road, Paoli  
475 Sentry Parkway, Blue Bell

800-840 Eagle Road, Havertown  
632 Montgomery Avenue, Narberth  
2450 Boulevard of the Generals, Norristown  
5261-5265 Ridge Avenue, Philadelphia  
166 W. Main Street, Norristown  
836 Lancaster Avenue, Bryn Mawr  
44-46 Haverford Station Road, Haverford  
128 Paoli Pike, Paoli  
727-731 Montgomery Ave., Narberth  
175-183 City Avenue, Bala Cynwyd

### PORTFOLIO SALES TRANSACTIONS

Plymouth Woods, Plymouth Meeting  
Evolve IP Corporate Center, Wayne

University Office Plaza, Newark  
160-190 W. Germantown Pike, E. Norriton

# PROFESSIONAL PROFILE

## PROFESSIONAL EXPERIENCE

McHale completed three intensive internships during his college career in the construction management field, which has helped tremendously as the foundation to understand the overall real estate transaction process.

### Longview Construction - 2007

While at Longview, Colin worked as a Project Manager, meeting influential people in the construction industry. He completed a large office fit-out for:

*R & E International - 10,000 SF office fit out – 2490 General Armistead Blvd. in Norristown, PA*

### Axis Construction - 2005-2006

McHale acted as the Assistant Project Manager in a number of large tenant fit-out projects including:

*Roto Rooter - 2,000 sf office fit out – 2460 General Armistead Blvd. in Norristown, PA*

*Cingular Wireless - 12,700 SF office fit out - 935 S. Trooper Road in Norristown, PA*

### Maguire & Partners Property Group - 2004

As an intern for Maguire & Partners, he worked closely with company principal, Dan Maguire, in overseeing the day-to-day property management functions for the company's portfolio of over 40 office and industrial properties

## EDUCATION & CREDENTIALS

Widner University, Chester, PA; B.S. Business Management

Commonwealth of Pennsylvania Real Estate Associate Brokers License

Colin is recognized by the CoStar Group as a Power Broker in Volume of Transactions

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**Beacon**

Commercial Real Estate, LLC